

The smart choice for rural off-grid developments The low-cost, hassle-free solution





# **Building in** the benefits of Calor



Benefits of Calor 3

2

- We'll take care of it 4
- Working with Calor 5
- Choosing the right storage 6
- Making buyers' lives easy 9
- LPG appliances 10



Due to the growing demand for new housing developments in rural areas, we know that connecting to mains gas is not always achievable or financially viable. Calor gas provides an invaluable alternative. Less cost to install than mains gas and far less hassle than renewables. It's the simple, flexible answer to off-grid housing.

# **Reduce installation costs**

We can connect you to Calor for an average cost of just £500 per plot, saving you money in comparison to mains gas and other alternative options.

# Improve installation times

We'll reduce your site's SAP ratings over oil, eliminating the need to install additional energy efficient technologies and speed up installation times.

#### **Fits standard house designs**

LPG boilers are the same size as standard gas boilers. That means you don't have to adjust your standard house layouts to use Calor.

#### **Improve aesthetics**

Our highly experienced engineers can hide your gas tanks underground. This allows you to protect the aesthetics of your development, making the site more attractive to home buyers.

# **Communal supply**

Homeowners can share a communal bulk tank with a meter installed on each property. Calor takes care of meter reading and billing, just like mains gas.



# We'll take care of it

You've got enough to think about without energy supply hassles. That's why when you work with Calor, you can expect dedicated support, an unrivalled scale and expertise.



# **Project Management**

At Calor we have a dedicated and experienced team for builders and developers. Choose Calor for your next development and you'll be allocated your own Specifier Consultant. They'll be more than happy to provide a service that's tailored to meet all your needs.



# **Experience and expertise**

With over 80 years of gas storage and supply experience, our expertise and range of supply and storage options is unrivalled in the industry. This means you can trust us to fulfil all of your development's gas supply requirements.



# A long-term energy partner

Calor is proud to be wholly owned and supported by SHV Holdings, giving our customers the reassurance that we have the backing of a major international holding company.



# **Ongoing support**

Our energy specialists will always be on hand to support you when needed. They will ensure Calor-owned gas tanks and associated equipment are maintained and service levels remain high – so you have complete peace of mind.

In our experience, there are plenty of ways in which we can help your development run more efficiently - from flexible payment plans to complete end-to-end solutions.



#### **Quick turnaround**

Calor can assess your site within 6 weeks with a completion time of between 10-12 weeks providing significant time saving when compared to mains gas.



# **Free energy consultation**

Our Specifier Consultants are happy to review the fuel needs for your site and recommend the most cost-effective solution. meant we didn't have to redesign each property."

- CHRIS MCTAGUE, ENGINEERING MANAGER AT TAYLOR WIMPEY MIDLANDS



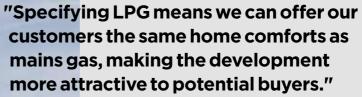
# **End-to-end solution**

Installation may seem complex, but at Calor we will work with you to complete the entire installation programme – from initial specification to testing, commissioning and ongoing maintenance support. We'll also ensure your installation is completed quickly and smoothly, to fit in with your build schedule and with minimal disruption to your daily business operations.



# Local expertise and support

Once LPG has been installed and you've sold your homes, your homeowners will be introduced to their local Calor representative, who specialises in home energy.



- GEOFF HIBBERT, ENGINEERING MANAGER AT BLOOR HOMES MIDLANDS







The above illustration is for visual purposes only. Technical drawings can be produced after a site survey has been completed.

customers the same home comforts as

# **Choosing the** right storage



# **Metered** estate

In our experience most of our customers like to use Calor's metered estate solution. For developments over 2-3 properties, Calor gas can be supplied from one central bank of tanks. Each property is billed through their own meter - which can be read just like a mains gas meter.

Furthermore, just like being on a mains supply, homeowners or tenants never need to order gas. Tanks are available in a range of sizes to suit the supply need of your development, and can be installed above ground or hidden from view underground.



# Individual bulk tanks

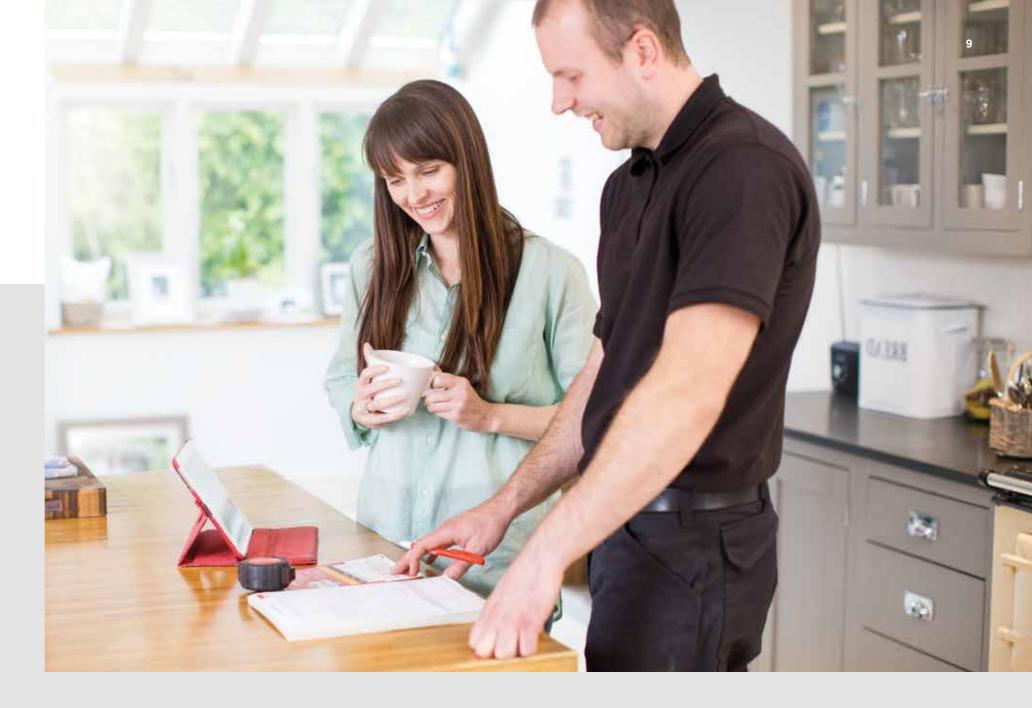
We can also install individual bulk tanks to fuel each property. The tanks would be sited in each garden as long as there's suitable space. This storage option is more time consuming to install than a metered estate, but works well for development sites of 2-3 properties.

### Cylinders

Ideal if you have restricted access or no space for a bulk tank.

# Making buyers' lives easy

We understand that, as a property developer, your homeowners are always at the heart of any decisions you make. So to help you make a confident decision about LPG, we've highlighted the homeowner benefits you'll be providing your buyers when you choose Calor.



#### Automatic top-up technology

Thanks to our unique technology, your home buyers don't need to worry about re-ordering gas. Our smart technology monitors the levels of gas left in the tanks and automatically tells us when a new top-up is needed.



#### Local and reliable delivery

As the UK's largest LPG supplier, we have a range of delivery vehicles and a number of local delivery centres nationwide, ensuring we'll get gas to homeowners when they need it.



### Calor account online

Your prospective home buyers can manage all aspects of their Calor account online. It's quick, simple and easy.

# Multiple usage

There's more to Calor gas than just heating and hot water. It can also fuel a range of household appliances, including tumble dryers, washing machines, fixed fires and BBQs – plus for cooking it gives a real flame for instant and controllable heat. See page 10 for more information.



#### **Fixed and stable prices**

To give your homeowners even more peace of mind, we continually monitor gas prices to stay competitive. Plus, we can fix prices for set periods to help homeowners stay in control of how much they spend.



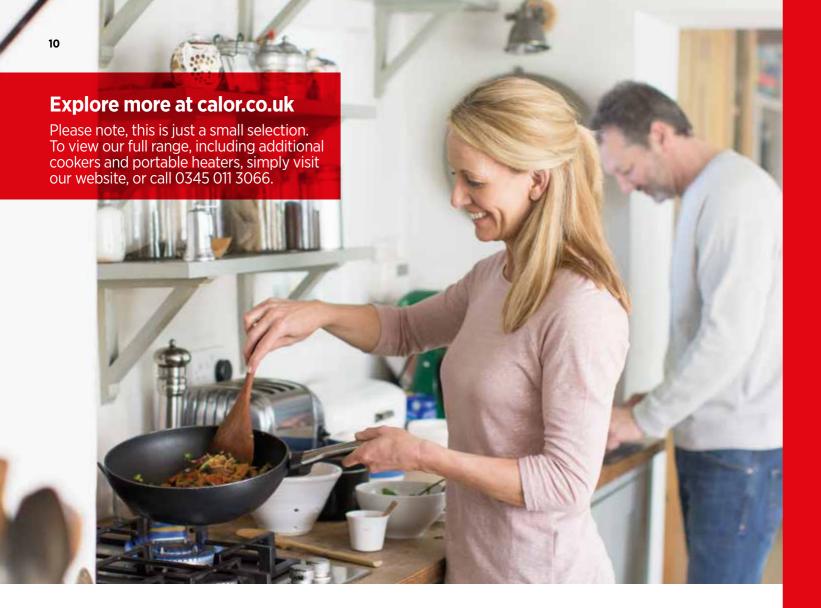
#### Home buyers reassurance

Our dedicated team will work with the sales team at your showhome, to support you and answer any questions your prospective home buyers may have.



### Cooking on gas

Calor gas is a versatile fuel that provides instant, controllable heat, unlike electricity – meaning that cooking on a hob or using an oven is just like cooking with mains gas.



# **LPG** appliances

Calor gas brings all the convenience of main gas to rural homes. No matter what level of specification you're looking to apply, we can help you equip your housing developments to the highest level or the strictest budget with a wide range of appliances.

#### LPG-ready cookers

Our range of LPG-ready cooking appliances has something for everyone – from basic single ovens to the latest cooking ranges, hobs and electric hoods. Allow your home buyers to have control with responsive, reliable and instant heat. Brands include Beko, Rangemaster, Hotpoint, Indesit and our own Calor brand.

#### LPG Tumble Dryers

Did you know you can tumble dry on gas? It costs around a quarter less to run than an electric condenser dryer<sup>1</sup> and it's around 40% greener<sup>2</sup>. It even reduces the amount of ironing needed.

#### To find out how Calor can power your next development call 0345 011 3066 or visit calor.co.uk

#### CALOR GAS LTD

Athena House Athena Drive, Tachbrook Park, Warwick CV34 6RL Company Number: 303703 Tel: 0345 626 626 calor.co.uk

© Calor Gas Limited 2017 March 2017

To find out more visit calor.co.uk or call 0345 626 626

0800

CALOR



IP

CALOR